

**NORTHWEST RUSSIAN COMPANIES AND INSTITUTIONS  
IN THE FIELD OF**

**WATER AND WASTEWATER:**

- 1. MUP «ARKHANGELSK WATERWORKS»**
- 2. CHISTAYA VODA Ltd.**
- 3. DELAN Ltd.**
- 4. ECOSTROY**
- 5. GEIZER**
- 6. GROUP OF COMPANIES NATIONAL WATER RESOURCES**
- 7. CLOSE CORPORATION KREAL**
- 8. MECHANIC**
- 9. MUP “PETROZAVODSK WATERWORKS”**
- 10. PRIORITY Ltd.**
- 11. REYA Ltd.**
- 12. ROKEM SERVICE**
- 13. URBAN WATER-PURIFYING COMPANY Ltd.**
- 14. VINCO Ltd.**

**NAME OF THE COMPANY/ INSTITUTION:**  
MUP «ARKHANGELSK WATERWORKS» (Municipal Unitary Enterprise)

**CONTACT INFORMATION:**

9, Kasatkinoy Str., Arkhangelsk  
Russia 163002

Tel. +7 (8182) 280 208

Fax +7 (8182) 620 164

Head Rudacov Vladimir A.

Head of the central cleaning station Zuevich Alexander I.

**DESCRIPTION:**

*Year of foundation:* N/A

*Number of staff:* 720

*Production volume/turnover:* 155 000 m<sup>3</sup>/d drinking water

*Projects:* Ongoing project for reconstruction of wastewater treatment system in Arkhangelsk with international funding (10 M €).

*International co-operation experience:* No present international contacts but they have been in co-operation with Kemira Ltd.

**ACTIVITIES:**

- Supply of drinking water.
- Collection and treatment of wastewater.

**COMMENTS:**

- The company is investing to reconstruction of pipelines, treatment plants and pumping stations (20 M €).
- Keen on further international co-operation.

**NAME OF THE COMPANY/ INSTITUTION:  
CHISTAYA VODA Ltd.**

**CONTACT INFORMATION:**

Petrozavodsk  
Republic of Karelia, Russia

Tel. +7 (8142) 717 717, 745 692, 263 078  
Fax +7 (8142) 783 079

Director Ayukaev Renat I.

**DESCRIPTION:**

**Year of foundation:** about in 1994

**Number of staff:** 10

**Production volume/turnover:** N/A

**Projects:** N/A

**International co-operation experience:** The company co-operates a lot with the Finnish companies.

**ACTIVITIES:**

- Consulting wastewater treatment.
- Designing and manufacturing wastewater treatment plants of small size.
- Renovating wastewater treatment plants of small size, supply of equipment for them.
- Maintenance i.e. equipment.
- Designing and building drinking water treatment plants.

**COMMENTS:**

- Looking for international co-operation.
- Willing to start production co-operation with the Finnish companies in Karelia.
- They have contacts to Finland and some ongoing international co-operation.

**NAME OF THE COMPANY/ INSTITUTION:  
DELAN Ltd.**

**CONTACT INFORMATION:**

1, Georgy Sedov Emb., Arkhangelsk  
Russia 163020

E-mail: [delan@atnet.ru](mailto:delan@atnet.ru) URL: [www.delan.ru](http://www.delan.ru)

Tel. +7 (8182) 24 86 56, 22 04 85, 65 77 64, + 7 921 241 24 84

Tel/Fax +7 (8182) 24 86 56

Director Poroshin D.E.

Vice-director Aprelkov Vadim V.

**DESCRIPTION:**

*Year of foundation:* N/A

*Number of staff:* 10 employees in Arkhangelsk (totally 150 in Arkhangelsk region).

*Production volume/turnover:* N/A

*Projects:* N/A

*International co-operation experience:* They have purchased equipment from Italy.

**ACTIVITIES:**

- Production of potable water "Delan", enriched by ions of argentums, and delivering of this water in bottles (20 liters) to clients of Arkhangelsk, Severodvinsk and Novodvinsk.
- Selling accessories (coolers, stackers, disperses, mechanic pumps, electric pumps etc.)
- The company is a part of the potable water European Association.
- They have branches in Voronezh, Lipetsk, Donetsk, Ukraine etc.

**COMMENTS:**

- Mostly interested in co-operation with the Finnish companies, who deal with production of modern equipment for water purification.
- Interested in leasing or purchasing purification equipment, containers or tanks, coolers and exchange of experience.

***NAME OF THE COMPANY/ INSTITUTION:***  
**ECOSTROY**

***CONTACT INFORMATION:***

150, Metallistov Av., St. Petersburg  
Russia

Tel. +7 (812) 259 19 12, +7 901 977 63 70  
Fax +7(812) 186 07 89

Head Sokolov Yury V.

***DESCRIPTION:***

***Year of foundation:*** N/A

***Number of staff:*** N/A

***Production volume/turnover:*** N/A

***Projects:*** N/A

***International co-operation experience:*** N/A

***ACTIVITIES:***

- "Ecostroy" is part of a group (11 companies).
- Industrial wastewater treatment.

***COMMENTS:***

- Interested in medical and other kind of waste treatment equipment

**NAME OF THE COMPANY/ INSTITUTION:  
GEIZER**

**CONTACT INFORMATION:**

28, Second Murinsky Av., St. Petersburg  
Russia

E-mail: [geizer@atom.nw.ru](mailto:geizer@atom.nw.ru), [aleks@geizer.spb.ru](mailto:aleks@geizer.spb.ru) URL: <http://www.geizer.spb.ru>

Tel. +7 (812) 247 8814, 596 2823, 247 5654,534 7467, 534 8351, 998 0256

Fax +7 (812) 550 2239, 545 4132

Head Manager Blindyaev A.A.

**DESCRIPTION:**

**Year of foundation:** 1989

**Number of staff:** about 200

**Production volume/turnover:** N/A

**Projects:** N/A

**International co-operation experience:** In former Soviet Union countries. No experience with European Union countries.

**ACTIVITIES:**

- Production and selling of drinking water filters.
- Develops mechanical filters with ionization.

**COMMENTS:**

- Interested in possibilities to import quality filter components from Finland.
- Interested to export their products to Finland if they can find an appropriate partner.
- Needs more information about companies dealing with drinking water purification.
- The company has a quite strong position on the Russian market.

**NAME OF THE COMPANY/ INSTITUTION:  
GROUP OF COMPANIES NATIONAL WATER RESOURCES**

**CONTACT INFORMATION:**

5, office 418, Torzhkovskaya Str., St. Petersburg  
Russia 197342

E-mail: [vital@mailbox.alkor.ru](mailto:vital@mailbox.alkor.ru)

Tel/Fax +7 (812) 324 4001, 324 4011, 324 4041

Head Inge-Vechmotov V.S.

**DESCRIPTION:**

*Year of foundation:* N/A

*Number of staff:* N/A

*Production volume/turnover:* N/A

*Projects:* N/A

*International co-operation experience:* Co-operation only with former Soviet Union countries.

**ACTIVITIES:**

- Selling pumps and equipment for drinking water and wastewater treatment.
- Own products, for example, filters, disinfection equipment, ultraviolet lamps.
- They have their own designing, installation and maintenance units.

**COMMENTS:**

- Big company, headquarters in Moscow.
- Willing to co-operate in the field of water treatment.
- Interested to get more information about Finnish companies in the field of water treatment.

**NAME OF THE COMPANY/ INSTITUTION:  
CLOSE CORPORATION KREAL**

**CONTACT INFORMATION:**

10, Antonenko Av., St. Petersburg  
Russia 195197

E-mail: [kreal@online.ru](mailto:kreal@online.ru)

Tel./Fax +7 (812) 311 81 30

Head Kryuchikhin Evgeny M.

**DESCRIPTION:**

**Year of foundation:** N/A

**Number of staff:** N/A

**Production volume/turnover:** N/A

**Projects:** N/A

**International co-operation experience:** The company has already a lot of experience of international co-operation (co-operation agreement with Swedish IVL organization and co-operation under Baltic 21 program). In addition the Head of the company has international experience because he is also the chairman of the Environmental Business Association (EBA).

**ACTIVITIES:**

- Production of components for wastewater treatment plants.
- Production of moveable small wastewater treatment modules (capacity 25-150 m<sup>3</sup>/d) and treatment units for private houses.
- Production of filters for wastewater treatment from paper industry.

**COMMENTS:**

- The company is willing to co-operate.
- Possible co-operation areas could be hazardous waste treatment, wastewater treatment and waste recycling.



**NAME OF THE COMPANY/ INSTITUTION:  
MECHANIC**

**CONTACT INFORMATION:**

17, Chernyshevskogo Av., St. Petersburg  
Russia 191123

E-mail: [shein@mechanic.spb.ru](mailto:shein@mechanic.spb.ru) URL: <http://www.mechanic.spb.ru>

Tel/Fax +7 (812) 279 0564

Tel +7 (812) 273 2410, 272 6070, 272 6131

Head Shein A.V.

Commercial director Kochetcov A.A.

**DESCRIPTION:**

*Year of foundation:* 1992

*Number of staff:* 25

*Production volume/turnover:* N/A

*Projects:* N/A

*International co-operation experience:* N/A

**ACTIVITIES:**

- Production and selling of equipment for water purification.
- The main product is a belt filter press.

**COMMENTS:**

- Willing to offer production capacity (metal and plastic products) to the Finnish companies.
- Brochures of the company are of a high quality.

**NAME OF THE COMPANY/ INSTITUTION:**  
**MUP “PETROZAVODSK WATERWORKS” (Municipal Unitary Enterprise)**

**CONTACT INFORMATION:**

60, Gogolya Str., Petrozavodsk  
Republic of Karelia, Russia 185000

E-mail: [scr@water.karelia.ru](mailto:scr@water.karelia.ru)

Tel. +7 (8142) 782913

Fax +7 (8142) 782913

Director Mamotov Valery A.

Deputy Director Astrakhantsev Dmitry V.

**DESCRIPTION:**

**Year of foundation:** 1998 (year of reorganization).

**Number of staff:** N/A

**Production volume/turnover:** 2,5 M RUR.

**Projects:** Research project to design a new place for water-intake point in Petrozavodsk.

**International co-operation experience:** Taking part into the project on reconstruction of wastewater treatment system in Petrozavodsk with international funding (10 M \$), and in co-operating project concerning pressure flushing. The enterprise co-operates also with Sarlin company in the field of pumping technologies.

**ACTIVITIES:**

- Drinking water purification and supply of water.
- Wastewater collection and treatment.

**COMMENTS:**

- Company already has information about the latest technologies and methods.
- Interested to get financing for investments.
- Interested in educational co-operation for technicians and engineers.
- Interested in filters, equipment, wastewater treatment systems, international technologies for quality control laboratory and automation of processes.

**NAME OF THE COMPANY/ INSTITUTION:  
PRIORITY Ltd.**

**CONTACT INFORMATION:**

14, Fersman Str., Apatity  
Murmansk region, Russia

E-mail: [zosin@inep.ksc.ru](mailto:zosin@inep.ksc.ru)  
Tel./Fax +7 (815 55) 791 44

General Director Zosin A.P.

**DESCRIPTION:**

**Year of foundation:** 1994

**Number of staff:** 4

**Production volume/turnover:** N/A

**Projects:** N/A

**International co-operation experience:** some experience.

**ACTIVITIES:**

- Developing scientific basis of ecologically sound sustainable nature use.
- Management and transfer of mineral raw materials and waste.
- Synthesis of a new class of materials – hardening mineral dispersion.
- Wastewater treatment and removal of heavy metals from water.
- Research and production of absorbents (Vermiculate absorbent). Clean use production.
- Expert work and consulting of enterprises.
- Environmental auditing and consulting.

**COMMENTS:**

- Ready to start sales of their products (Vermiculate absorbent etc.) in general.
- Interested also in export of their products.

**NAME OF THE COMPANY/ INSTITUTION:  
REYA Ltd.**

**CONTACT INFORMATION:**

1A, K. Marksa Av., Petrozavodsk  
Republic of Karelia, Russia

E-mail: [reja@sampo.karelia.ru](mailto:reja@sampo.karelia.ru)

Tel. +7 (8142) 766 553

Fax +7 (8142) 561 338

Director Gusev Gennady A.

**DESCRIPTION:**

**Year of foundation:** 1994

**Number of staff:** 15

**Production/turnover:** 1-2 M RUR.

**Projects:** Non-industrial water purification.

**International co-operation experience:** No experience.

**ACTIVITIES:**

- Environment design.
- Design and selling water purification equipment.
- Civil engineering design.

**COMMENTS:**

- Interested to sell their water purification equipment to Finland.
- Design company that may be a possible co-operation partner based on the future discussion.
- Good facilities.

**NAME OF THE COMPANY/ INSTITUTION:  
ROKEM SERVICE**

**CONTACT INFORMATION:**

32/21 Shpalernaya Str., St. Petersburg  
Russia 191123

E-mail: [rochem@mail.dux.ru](mailto:rochem@mail.dux.ru), [doc@wplus.net](mailto:doc@wplus.net)

Tel. +7 (812) 272 10 69

Tel/Fax +7 (812) 327 63 97

Sales manager Dr. Kiryushkin O.

**DESCRIPTION:**

*Year of foundation: N/A*

*Number of staff: N/A*

*Production volume/turnover: N/A*

*Projects: N/A*

*International co-operation experience:* The company is a part of an international group.  
The group consists of 5 companies in USA and other countries.

**ACTIVITIES:**

- Production of nanofilters and systems.

**COMMENTS:**

- The company is ready to co-operate internationally
- Interested to purchase some components from Finland, for example, pipes and pipe systems made by steel and some other elements, which they are not producing by themselves.

**NAME OF THE COMPANY/ INSTITUTION:  
URBAN WATER-PURIFYING COMPANY Ltd.**

**CONTACT INFORMATION:**

23, off. 51, Linya 2, St. Petersburg  
Russia 199106

E-mail: [office@gvk.spb.ru](mailto:office@gvk.spb.ru) URL: <http://www.gvk.spb.ru>

Tel. +7 (812) 103 51 31

Mobile + 7 812 938 56 39

Head Yaitsky Sergey D.

**DESCRIPTION:**

*Year of foundation:* 1995

*Number of staff:* N/A

*Production volume/turnover:* N/A

*Projects:* N/A

*International co-operation experience:* No present international co-operation.

**ACTIVITIES:**

- Selling, installation and maintenance of drinking water purification equipment.
- In the near future they will start selling of wastewater treatment systems.

**COMMENTS:**

- Interested in systems for the separation of grease from water.
- Interested in new coagulation chemicals and methods, which can be used for removing oxygen from heating systems.
- Wastewater treatment systems are needed on St. Petersburg market more than drinking water purifications systems.
- Interested in importing wastewater treatment systems and water treatment chemicals.

**NAME OF THE COMPANY/ INSTITUTION:  
VINCO Ltd.**

**CONTACT INFORMATION:**

11, Petrozavodskaya Str., St. Petersburg  
Russia 197110

E-mail: [vinco@aport.ru](mailto:vinco@aport.ru)

Tel. +7 (812) 235 33 94, 320 96 82, 940 34 60

Tel/Fax +7 (812) 235 33 94

Head Rukobratsky Nikolay I.  
Vice-head Min Igor A.

**DESCRIPTION:**

*Year of foundation:* 1998

*Number of staff:* 25

*Production volume/turnover:* 0,5 M \$

*Projects:* N/A

*International co-operation experience:* No present co-operation with EU countries (only within CIS).

**ACTIVITIES:**

- Design, production and installation of drinking water purification equipment, also for some extend wastewater treatment equipment.
- Wastewater treatment outside municipal treatment.
- Dealing with drinking water, both in urban and rural areas.

**COMMENTS:**

- Big part of the staff is from St. Petersburg State Building and Architectural University.
- Importing some components.
- Ready to co-operate in the field of export/import, research, development project or establishing Joint Stock Company and also to have some kind of co-operative production.